The Footer Financial Group
of Janney Montgomery Scott LLC

Elliott P. Footer
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Vice President/Wealth Management, Financial Advisor

Joining The Footer Financial Group in 2009, Elliott Footer serves as Vice President/ Wealth Management. He brings over 30 years of financial services experience to the organization. Mr. Footer, formerly a partner in an international professional services accounting firm, served as managing partner of the Philadelphia office tax and private client wealth management divisions. His experience includes developing and implementing a wide range of sophisticated financial planning strategies for high net worth individuals and businesses. He was named one of the top 100 tax practitioners in the country by Money Magazine.

Mr. Footer received his B.S., cum laude, and M.B.A. in finance/ accounting from Drexel University. He was awarded a CPA (Certified Public Accountant) by the Commonwealth of Pennsylvania in 1971. Elliott has served as an instructor for the CPA Society as well as becoming a faculty member of the Wharton School of the University of Pennsylvania, lecturing on non-profit entities law and policy at the graduate level and core tax courses for individuals, corporations and partnerships.

Elliott received the Personal Financial Specialist (PFS) Credential by the American Institute of Certified Public Accountants (AICPA). The PFS Credential, established in 1987 by the AICPA, is granted to qualified CPAs with considerable professional experience in financial planning. Elliott met the requirements to earn the PFS Credential, which included passing a comprehensive technical exam covering personal financial planning topics, demonstrating more than 1,400 hours of business experience during the past five years as well as completing lifelong learning and education activities. The PFS Credential is granted exclusively to CPAs who are members in good standing of the AICPA.

In addition to lecturing throughout the country on various financial related topics for the American Institute of Certified Public Accountants as well as for banking institutions, universities, and the Philadelphia Bar Association, Mr. Footer has been part of the Pennsylvania Institute of Certified Public Accountants' executive committee and also served as a keynote speaker. Elliott has numerous articles published in a variety of financial publications, his lectures have been attended by thousands of CPAs, and he has been a guest on a variety of television and radio programs.

Mr. Footer is an active proponent of community involvement and has been a member of many charitable and community endeavors such as The Philadelphia Boys Choir, Federation Endowments, where he served on the executive committee, Federation Allied Jewish Appeal, The Abramson Center, William Penn Charter School, Temple Sinai, where he served on the Board of Directors, and Drexel University.

Mr. Footer resides in Lower Gwynedd, PA with his wife, Binnie. They have two sons, Brian and Evan.

Education:
- B.S. Accounting, Drexel University Cum Laude
- M.B.A. Finance/ Accounting Drexel University

Academics:
- The Wharton School of the University of Pennsylvania (Faculty Member: 1996-2004

Licenses:
- Series 7, General Securities
- Series 66, Uniform Combined State Law Exam
- Series 66, Investment Advisor Representative
- Certified Public Accountant (CPA)

Professional Credentials:
- Personal Financial Specialist (PFS)

Professional Activities:
- American Institute of Certified Public Accountants
- Pennsylvania Institute of Certified Public Accountants
- Guest Lecturer AICPA, PICPA, Philadelphia Bar Association

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About Janney Montgomery Scott LLC

Since 1832, the Financial Advisors of Janney Montgomery Scott LLC have continued to build their reputation for providing exceptional service and knowledgeable financial consultation to individual and institutional clients.

Janney Montgomery Scott LLC is an integral part of the nation's financial history, holding the second oldest membership on the New York Stock Exchange. Through this unique perspective, we have seen our industry—and our clients—evolve. We have adapted to meet the challenges presented by change while adhering to the core principles of our founders—and our client commitment: service, trust and integrity. We rank as a top-tier, full-range firm, providing financial services, investment banking and municipal and public finance expertise. Our primary business, however, is helping individuals and their families grow, manage, protect and transfer their wealth.

Janney Montgomery Scott LLC is an independently operated affiliate of the Penn Mutual Life Insurance Company, which acquired the firm in 1982. Penn Mutual ranks as one of the largest mutual insurance companies in the nation.

Janney Montgomery Scott LLC is a member of the New York Stock Exchange, Financial Industry Regulatory Authority and the Securities Investor Protection Corporation.

Janney Montgomery Scott LLC offers individual and institutional clients a full range of investment opportunities for their personal and professional financial needs.

- Annuities
- Cash Management
- Certificates of Deposit
- Corporate Executive Services
- Equity Syndicate
- Exchange Traded Funds
- Financial Planning
- Fixed Income Selection
- Managed Investments
- Portfolio Management
- Retirement Plans, Individual
- Research Services
- Unit Investment Trusts
- Asset Management
  Private Investment Management
  Institutional Investment Management
- College Savings Planning
- Equity Selection
- Estate Planning
- Fee-Based/Discretionary Investment Management
- Insurance
- Mutual Funds
- Retirement Plans, Small Business & Corporate
- Trust Services